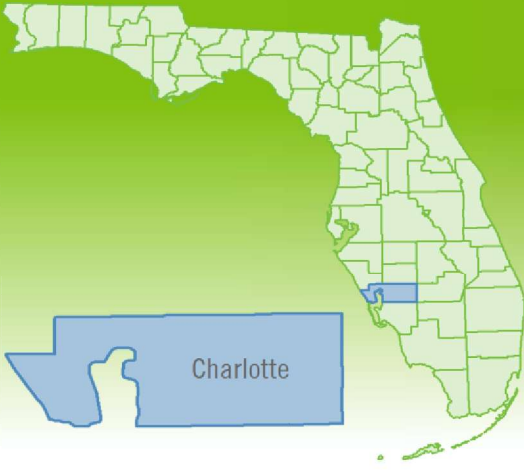


Monthly Market Summary - January 2024

Single-Family Homes

Charlotte County



| | January 2024 | January 2023 | Percent Change Year-over-Year |
|----------------------------------------|-----------------|-----------------|-------------------------------|
| Closed Sales | 295 | 257 | 14.8% |
| Paid in Cash | 115 | 107 | 7.5% |
| Median Sale Price | \$363,990 | \$365,000 | -0.3% |
| Average Sale Price | \$470,379 | \$423,202 | 11.1% |
| Dollar Volume | \$138.8 Million | \$108.8 Million | 27.6% |
| Med. Pct. of Orig. List Price Received | 95.0% | 96.8% | -1.9% |
| Median Time to Contract | 57 Days | 31 Days | 83.9% |
| Median Time to Sale | 105 Days | 82 Days | 28.0% |
| New Pending Sales | 472 | 400 | 18.0% |
| New Listings | 872 | 517 | 68.7% |
| Pending Inventory | 637 | 771 | -17.4% |
| Inventory (Active Listings) | 2,916 | 1,196 | 143.8% |
| Months Supply of Inventory | 7.3 | 3.0 | 143.3% |

